



our Wind our Power our Future

November 7, 2011

Kingspan Renewables Limited  
Noel Crowe  
180 Gilford Road,  
Portadown, Co. Armagh  
Northern Ireland, BT63 5LE

Dear Mr. Crowe,

Congratulations on your recent acquisition of Proven Energy Limited, which was a founding member of the Distributed Wind Energy Association (DWEA). For introductory purposes, DWEA is a collaborative group comprised of manufacturers, distributors, project developers, dealers, installers, and advocates, whose primary mission is to promote and foster all aspects of the American distributed wind energy industry.

It has come to our attention that immediately following Proven Energy contacting their installed fleet of P-35-2 owners and instructing them to place the turbine on "brake" due to a possible fatal flaw in the design, they went into receivership. This leaves an unknown number of turbines and owners in the US stranded for an indefinite amount of time, with no resolution to the situation in sight.

Given the mission of DWEA, it is critical that Kingspan understand its impact on the growth of the distributed wind industry by not honoring Proven's existing customer warranties. This decision, if it stands, will endanger the businesses of the installers that have chosen to represent this product. Moreover, it will generate considerable bad publicity that will highlight wind turbines failing to live up to expectations. This will crush the industry's credibility. Finally, the ramifications of not honoring existing warranties will be terminal for Kingspan should you decide to re-enter the North American market.

DWEA, on behalf of the distributed wind industry, would advise that Kingspan honor any warranties for turbines provided by Proven and offer services to former Proven customers. Furthermore, we recommend that Kingspan issue a statement advising the industry of an effort to identify and rectify the defect in the P35/15kW turbine, and get them running again.

Thank you for your attention to this matter. I very much look forward to your response. Feel free to contact me at [jjenkins@distributedwind.org](mailto:jjenkins@distributedwind.org) or 928-380-6012.

Sincerely,

Jennifer Jenkins  
Executive Director, DWEA

Officers:

Michael Bergey, President  
Bergey Windpower

Kevin Schulte, President-Elect  
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